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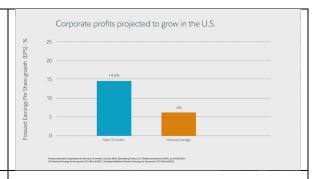
Music Market Perspective Q3 Hi, I'm Brian Enyeart, President of Strategic Advisers, and welcome to our latest quarterly market perspective. When summer began just a few months ago, a sense of normalcy was beginning to play out. People were traveling, dining out, and coming back to the office in greater numbers. But the emergence of the highly transmissible Despite strong earnings stocks fell slightly, while bonds were mostly flat delta variant dampened some of this optimism. \$160,000 Despite this setback, both U.S. and international \$140,000 stocks have continued to be helped by strong corporate earnings. Bonds were flat as interest \$120,000 rates have fluctuated. This may reflect that \$100,000 economic growth is likely to continue, but the \$80,000 pace of growth may ease in the coming months. The delta variant has likely delayed some of the economic recovery, but it has not derailed it. While it has affected some near-term travel and

leisure activity, consumer spending remains

healthy in many other areas.

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In fact, this is reflected by corporate profits, which are growing at a very good pace as most companies are finding strong demand for their goods and services.



This unique backdrop can present numerous opportunities for investors. Your investment team is working closely with our vast pool of internal and external researchers that have a deep understanding of potential growth opportunities.

This includes stocks in the U.S. and overseas that are attractive in this environment, such as: cybersecurity companies, digital payment providers, and various pharmaceutical companies. Various materials and industrial companies, which may benefit from greater economic recovery and infrastructure spending. Alternative energy and metals companies should thrive if consumers and governments press for more environmentally friendly goods and services.

In a nutshell, investment strategies backed by deep research may help navigate these unusual market conditions. At the same time, strong demand is occurring as companies are dealing with inflation, driven by supply chain disruptions and raw material shortages. You may be hearing and seeing updates on the chip shortages needed for new car production. As this unfolds, investors may worry that the Federal Reserve will raise interest rates to quell inflation.

Potential growth opportunities:

- Cybersecurity
- Digital payment providers
- Pharmaceutical
- Materials and industrials
- Alternative energy and metals

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We believe that many of these kinds of imbalances will eventually recover as companies hire workers and ramp up production to meet demand, even if this lasts several quarters. And the Fed has indicated that they DO NOT plan to raise short-term interest rates anytime soon, as they are committed to seeing greater progress on employment. Nevertheless, these concerns may well drive some market volatility. However, the chances of another recession developing due to these factors appears remote.

The backdrop for U.S. mid-cycle expansion, a phase of the business cycle that has historically been positive for stocks, remains in place.

U.S.economy remains in **Mid-cycle** expansion



We believe that:

- Corporate earnings are projected to grow.
- Well capitalized banks are eager to lend against a backdrop of historically low interest rates.
- And positive consumer and business demand is fueling manufacturers to replenish inventories.



- Corporate earnings are projected to grow
- Well capitalized banks are eager to lend
- Positive consumer and business demand is fueling manufacturing

Audio Video Mid-cycle expansion has historically been the **Mid-cycle** expansion often lasts several years longest and broadest phase of the business cycle, often lasting several years. During this phase it's normal for markets to have periods of volatility, like we experienced over the last few weeks. These are moments that can provide us the opportunity to rebalance portfolios and manage for tax efficiency in portfolios where taxes matter. Market volatility can create opportunities for: • Rebalancing portfolios to help stay on track This includes managing your exposure to various stocks, bonds, and positions in real estate that have historically performed well during periods of modest inflation. In summary, this is a market environment where we calmy and patiently analyze the facts. We won't overreact when other investors panic over near-term headlines. We manage portfolios using a prudent and measured investment approach. On behalf of our entire team, we remain committed to helping you navigate the complexity

of the markets so that you can rest easy. Helping

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you achieve your future financial goals remains our number one priority. Thank you for your trust.	
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	We'll help you stay up-to-date with exclusive content about your managed account Trade Explanations
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